



# 2010 Albany Matchmaker & Expo

## BUYER LISTING

<b>FEDERAL AGENCIES</b>	
<a href="#"><u>US Air Force Research Laboratory Information Directorate</u></a>	Any small business. Research and Development companies employing leading edge warfighting information technologies that can be used in the areas of air, space and cyber force.
<a href="#"><u>US Army Corps of Engineers</u></a>	WOSB in Construction, Architect-Engineer, Janitorial, and Security industries.
<a href="#"><u>US Army Mission Installation Contracting Command -Fort Drum</u></a>	Any small business. Fort Drum procures a wide variety of supplies, services, and construction in support of the 10th Mountain Division, including Construction and Rehabilitation of barracks, training facilities, and administrative facilities, and the Supplies and Services required to run the day to day operations of these facilities. In order to obtain maximum competition procurements are solicited using GSA Advantage, FEDBIZZOPPS, or FEDBID.
<a href="#"><u>US Army Watervliet Arsenal</u></a>	Any small business, 8(a), ANC, HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB. Construction Firms, Machine Shops, Industrial Tool Suppliers, and Coating Services.
<a href="#"><u>US Dept of Commerce</u></a>	Any small business, 8(a), HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB firms providing IT Services, Construction with Bonding Capacity, Census Survey Methodology, and Scientific Services.
<a href="#"><u>US Dept of Homeland Security</u></a>	Any small business. All goods and services for the day to day protection of the homeland.
<a href="#"><u>US Dept of Labor</u></a>	Any small business. Operation of Government-Owned Facilities (Educational Buildings), Vocational/Technical, IT Services, Education Services (Job Corps), Construction of Structures and Facilities (Job Corps), Professional Services- Research, Audits, Logistics (ILAB), and Personnel and Administrative Services.

<a href="#"><u><b>US Dept of Transportation-Small Business Transportation Resource Center</b></u></a>	8(a), MOSB, SDB, SDVOSB, WOSB. Products and services (e.g. Construction, IT, Finance and Administration) involved in all aspects of the Department's mission (e.g. Traffic Control, Highway Engineering, Rail Safety, Hazardous Materials, Automobile and Truck Safety, and Program Administration).
<a href="#"><u><b>US Dept of Veterans Affairs Medical Centers</b></u></a>	We will be interested in talking with any small businesses who believe that their products or services would be needed by a hospital, especially Construction Contractors, SDVOSB and VOSB.
<a href="#"><u><b>US General Services Administration</b></u></a>	Any small business. All Products/Services except Weapons/Food Commodities.
<a href="#"><u><b>US Internal Revenue Service</b></u></a>	HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB. Construction (Minor), Custodial Services, Utilities, Furniture, Security Guard Services, Recruitment Advertising, Moving & Hauling, Appraisal Services, Expert Witness Services and Court Reporting.
<a href="#"><u><b>US National Science Foundation</b></u></a>	Any small business.
<a href="#"><u><b>US Property and Fiscal Office for State of New York</b></u></a>	Any small business, 8(a), HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB. Construction, Design Build, Furniture and Furniture Design and Installation, Catering, Electronics, Police Equipment, Fitness Equipment, Automotive Tools.
<b>COLLEGES &amp; UNIVERSITIES</b>	
<a href="#"><u><b>Clarkson University</b></u></a>	Any small business. Chemicals, Paper Distributors, Contractors, Janitorial Supplies, Office Supplies, Travel, Educational Research Supplies, and Analytical Research Equipment.
<a href="#"><u><b>Rensselaer Polytechnic Institute</b></u></a>	Any small business. Equipment, supplies and services from commodities such as Computers, Research, Physical Plant, Consulting, Printing and General Office.

<a href="#"><u><b>SUNY System Administration</b></u></a>	Any small business, MOSB, MWBE, WOSB.
<a href="#"><u><b>University at Albany</b></u></a>	Any small business. IT Equipment, Construction Materials, Marketing Services, Laboratory Supplies and Equipment and Furniture (classroom and office). We are always seeking new vendors for any of the goods and services that are needed on campus.
<a href="#"><u><b>West Point Directorate of Contracting</b></u></a>	8(a), HUBZone, SDVOSB. Information on services available from SDVOSB, 8(a), and HUBZone small business would be appreciated. Also, equipment and supplies from small business.
<b>PRIME CORPORATIONS</b>	
<a href="#"><u><b>The Ad Council</b></u></a>	Any small business, MOSB, SDVOSB, VOSB, WOSB. Video Duplication facilities, Web Design, Public Relations Companies, Printers & Lettershops.
<a href="#"><u><b>Beardsley Design Associates Architecture, Engineering &amp; Landscape Architecture, P.C.</b></u></a>	Any small business. Architectural Design Firms, Engineering Firms, Surveyors, Landscape Architects, Environmental Investigation Firms and Asbestos Monitoring Companies.
<a href="#"><u><b>Bechtel Marine Propulsion Corporation</b></u></a>	Any small business. Construction (GC's & Special Trades), Industrial Machinery (wholesale merchants & manufacturers), Uninterruptible Power Supplies (UPS), Color Duplicating Printer, Analytical Instruments (e.g., chromatographic, photometers, spectrographs) Merchant Wholesalers.
<a href="#"><u><b>Bechtel Plant Machinery Inc.</b></u></a>	Any small business that can support the manufacture of equipment and components for use in the nuclear power plants of U.S. Navy submarines and aircraft carriers. Most needed are Machine Shops with Welding capability (shop floor capacity 50 tons or more), Pipes and Fittings Suppliers and Specialty Valve Manufacturers.
<a href="#"><u><b>BL Companies</b></u></a>	We are looking for small business and DBE/WBE/MBE teaming partners for federal, transportation and infrastructure related projects.

<a href="#"><u>Consolidated Edison of New York, Inc.</u></a>	HUBZone, MOSB, VOSB, WOSB. Con Edison is currently looking for sizable union General Construction, Trenching & Excavation, licensed Electrical, and Environmental Construction.
<a href="#"><u>Ecology &amp; Environment, Inc.</u></a>	Any small business. Specialty services including Air Sampling, Archeological Research, Historical Documentation, Landscape Architecture, Real Estate Appraisals, Security, Utility locators, Disposal of Hazardous Waste and Solid Waste, Transportation, Expert Witnesses, Analytical Services, Construction: Backfill, Excavation, Treatment Systems, Demolition, Drilling, Electrical Work, Equipment Rentals and Surveying.
<a href="#"><u>EYP Architecture &amp; Engineering P.C.</u></a>	Any small business, HUBZone, SDB, SDVOSB, VOSB, WOSB. Services needed include: Civil/Site Engineering, Hazardous Material Assessment, Acoustics/A-V, Environmental Consultant, Structural Engineering, Landscape Architecture, Telecommunications, and Cost Estimator.
<a href="#"><u>Greenman-Pedersen, Inc.</u></a>	Any small business, 8(a), MOSB, MWBE, SDB, WOSB. Potential teaming opportunities with Architectural, M/E/P/FP Engineering, Security, Land Surveying, Geotechnical Engineering, Environmental Services, Finance Brokers and Realtors.
<a href="#"><u>Iberdrola USA (formerly Energy East Corporation)</u></a>	ANC, HUBZone, MOSB, MWBE, SDB, SDVOSB, VOSB, WOSB. Construction & Maintenance, Engineering Services, Facilities Management & Maintenance, Commercial Print Services, Marketing, HVAC, Stationary, Environmental Services, Electrical Hardware, Wire & Cable, Industrial Supplies, Transformers, Utility Poles, and Line Clearance/Vegetation Management.
<a href="#"><u>Inficon, Inc.</u></a>	Any small business that can add value to our sourcing efforts in the areas of Electronics, Precision Machining/Fabrication and Plastics Molding and Machining for the assembly of instrumentation that is used in the Semi Conductor/Vacuum, Air Conditioning and Refrigeration, Emergency Response and Automotive industries.
<a href="#"><u>ITT Geospatial Systems</u></a>	HUBZone, SDB, SDVOSB, VOSB, WOSB. Machine Shops, Electronics Manufacturers/Assembly Houses, Electronic Flex Assemblies, and Chemical Suppliers.
<a href="#"><u>National Government Services</u></a>	HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB. Office Supplies, Paper/Envelopes, Printing, IT and Peripheral Equipment and Services, Facility-related Expenses, and Direct Consulting.

<a href="#"><u>National Grid</u></a>	Any small business. Construction, Cables, Transformers, Reactors, Meter and Meter Service, Pipes, Switchgear, Printing, Janitorial Staffing, Travel, Electrical, Plumbing, Natural Gas, Office Supplies, Stationary Furniture, Petro, Heating Oil and Fuel Oils, Office Stationery, Fleet Services, Energy Efficiency and Green Products.
<a href="#"><u>Northland Associates</u></a>	Any small business, 8(a), HUBZone, MOSB, SDB, SDVOSB, VOSB, WOSB. We are General Contractors who seek qualified Subcontractors for all divisions of work, Divisions 2 through 16.
<a href="#"><u>PDS Engineering &amp; Construction</u></a>	Any small business. Construction Services.
<a href="#"><u>Praxair, Inc.</u></a>	Any small business. Equipment & supplies pertinent to the construction & maintenance of industrial gas plants which includes Process Equipment, Electronic Components, General Construction, Filtering & Purification, Pumps, Compressors and Gas Turbine Assemblies.
<a href="#"><u>Purcell Construction Corporation</u></a>	Any small business, MOSB. Vendors and Subcontractors offering any type of Construction related supplies or services.
<a href="#"><u>State Farm Insurance Companies</u></a>	Businesses certified by a recognized national, state, or local organization or government agency such as MOSB, WOSB, or owned by persons with disability in the areas of vendor services related to the Upkeep and Repair of Commercial Facilities, Phone and Data Wiring, Janitorial Supplies, Vehicle Repairs/Servicing, Expedited Printing/Copying & Stationery Needs, Novelty Items, and Office Supplies.
<a href="#"><u>Tug Hill Construction, Inc.</u></a>	Any small business. Construction Products, Materials and Services, Office Supplies, and Consulting Services.
<a href="#"><u>Ultralife Corporation</u></a>	Any small business. PCB/Harness/Cables, Vacuforming, Teflon & Stainless Steel Foil, Glass Metal Seals, Terminal Caps, Aluminum /Metal Can - Stamp/Deep Drawn, Insulator Pad, Labels, Insulator Labels, Separators, Mylar Sleeves (Shrink/Spiral Band), Antennas, Transformers/Power Solutions,

	O-Rings & Gaskets, Sheet Metal, Metal Mesh, Plastics - Stamped/Short Run Injection Molding, Metal Racks/Hardware/Casters, Electronics Repackaging, Telecommunications - Voice/IP.
<a href="#"><u>Xerox Corporation</u></a>	8(a), ANC, HUBZone, MOSB, MWBE, SDB, SDVOSB, VOSB, WOSB. IT, Transportation, Logistics, Warehousing, and Printing & Office Supplies.
<h2 style="text-align: center;">STATE &amp; LOCAL AGENCIES/AUTHORITIES</h2>	
<a href="#"><u>Albany County Airport Authority</u></a>	Any small business. Office Supplies, Cleaning Products, Light Bulbs to Deicing Agents, Fuel Hoses, Medical Supplies. We purchase a wide variety of products and services.
<a href="#"><u>Albany County Purchasing &amp; Affirmative Action</u></a>	Any small business and certification. Albany County Purchasing is continuously looking for more vendors to participate in the bidding process to increase competition and provide the taxpayers of Albany County the best possible product at the lowest possible cost.
<a href="#"><u>Capital District Transportation Authority</u></a>	8(a), ANC, MOSB, SDB, SDVOSB, VOSB, WOSB. Construction, Tooling, Parts, Vehicle and Facility Equipment. CDTA does not have need for employee Promotional/Giveaway vendors at this time.
<a href="#"><u>Dormitory Authority of NY</u></a>	MOSB, MWBE, WOSB. Construction Contractors and Suppliers, Architectural and Engineering, Construction Management, Commodities and Services, Underwriters and Bond Counsel.
<a href="#"><u>Industries for the Blind of New York State, Inc.</u></a>	Any small business, MOSB, MWBE, SDB, VOSB, WOSB. Products and services that can be sold under NYS Preferred Source Program to NYS agencies and political sub-divisions which can be produced or or partially-produced by blind and visually impaired New Yorkers.

<a href="#"><u><b>NYS Chief Information Officer/ Office for Technology (CIO/OFT)</b></u></a>	Any small business, MOSB, MWBE, SDB, WOSB. CIO/OFT purchases approximately \$2 billion dollars of IT-related goods and services each year. We are seeking to help any small and/or Minority/Women Owned Business to learn how to do business in NYS as well as finding/obtaining NYS Certified MWBEs.
<a href="#"><u><b>NYS Dept of Correctional Services/Corcraft</b></u></a>	Any small business, HUBZone, MOSB, MWBE, SDVOSB, VOSB, WOSB. Textiles, Chemicals, Office Supplies, Bond Paper, Lumber, Seating Foam, Janitorial and Industrial Supplies, Manufacturing Machinery, Imprinted Promotional Items, IT Services, and Asbestos & Construction Supplies and Services.
<a href="#"><u><b>NYS Dept of Health</b></u></a>	Any small business. Products and services in support of public health. These include but are not limited to Printing, Media, Public Relations, Software Development, Office Supplies, Audit Services, Medical Gases, Inventory Management Services, Laboratory Supplies, Medical/Surgical Supplies and Equipment, and Consultant Services.
<a href="#"><u><b>NYS Dept of Transportation</b></u></a>	Any small business, MOSB, MWBE, SDVOSB, VOSB, WOSB. Our Agency is constantly seeking qualified Construction, Engineering, and Professional Service firms, and Material Suppliers for Safety and Highway Equipment/Supplies, Fleet Equipment /Parts.
<a href="#"><u><b>NYS Environmental Facilities Corp</b></u></a>	Any small business, especially MWBE, in the following specialties: Waste Water Treatment, Filtration Systems, Construction and Construction Suppliers.
<a href="#"><u><b>NYS Industries for the Disabled, Inc.</b></u></a>	Any small business. NYSID is a mandated Preferred Source program, satisfying the purchasing requirements of NYS and local government customers. Our workers produce, package and distribute over 800 different NYS approved commodities and fulfill business service needs from Office and Mailroom Support to Records Management, Data Imaging to Furniture Refurbishment, Secure Document Destruction to Janitorial Services.
<a href="#"><u><b>NYS Office of Children and Family Services</b></u></a>	Any small business. IT Services, Office Supplies, Construction Contracts under \$50,000, Personal Care Products, Clothing, Food, Education Materials, Repair/Maintenance, Flame Retardant Products, Medical Products, Building Supplies, Maintenance Supplies, and Food Orders.
<a href="#"><u><b>NYS OGS Design &amp;Construction</b></u></a>	MOSB, MWBE, WOSB. Construction Trade Firms and Suppliers: Construction, Electric, Plumbing, HVAC. Also Architectural, Engineering and Construction Management Consulting Firms.



<a href="#"><u><b>NYS OGS Procurement Services Group</b></u></a>	Any small business. Commodities, Services, Technology and Telecommunications.
<a href="#"><u><b>NYS Office of the State Comptroller</b></u></a>	Any small business, MOSB, MWBE, WOSB. Caterers, IT Providers, Computer Hardware Resellers, Green Product Providers, Printing Providers.
<a href="#"><u><b>NYS Police</b></u></a>	Any small business, MOSB, MWBE, WOSB. Promotional Items, Law Enforcement Items and Miscellaneous Products and Services.
<a href="#"><u><b>NYS Thruway Authority Construction Management</b></u></a>	Our D/MWBE outreach efforts are targeted at firms that can provide “horizontal Construction.” D/MWBE firms that do Asphalt and Concrete Paving Work (Heavy Highway), Saw Cutting, Milling, Guide Rail, Striping, Excavation, Surveying, Landscaping, Fencing, Structural Steel, Concrete Barriers, Bridge Painting and Washing, Electrical, Plumbing, HVAC, and Carpentry are in demand, as are D/MWBE firms that can provide Construction Inspection and Design Services as Consultants.
<a href="#"><u><b>NYS Thruway Authority Procurement Services</b></u></a>	The Authority's Bureau of Purchasing is responsible for the purchase of Maintenance, Repair, Operating Supplies, Equipment and Services. Separate purchase orders exist for locations at Tarrytown, West Nyack, Newburgh, Albany, Waterford, Fort Edward, Fonda, Utica, East Syracuse, Syracuse, Lyons, Albion and Cheektowaga.